



# DUTIES RELIEF SOLUTIONS

- Duty Drawback Program
- Duty Deferral



We Free Trade •

## Over \$3 Billion in Drawback Duties Go Uncollected Each Year in Canada and the USA

If you export a product that has been previously imported, you may be entitled to receive a refund of the duty paid when the product was originally imported.

This refund is called a **Duty Drawback**.

However, a substantial portion of these potential drawbacks go unclaimed due to lack of knowledge or lack of proper assistance.

We evaluate all of your potential duty recovery opportunities, advising you of what you might expect to gain back based on a comprehensive review of your transactions and supporting records.

We can assist you to set-up a complete drawback program in accordance with all applicable regulations and help your company establish internal procedures to expedite the flow of paperwork to ensure regular filing of claims in order to receive drawback payments on a timely basis, thereby improving your cash flow and contributing to your bottom-line.

**Our Goal:  
To Improve Your  
Cash-Flow  
& Bottom Line**



## Your Company May Be Entitled to Refunds Of Duty Worth Hundreds or Thousands of Dollars!

**Using imported merchandise to produce or manufacture products for export? Paying import duties on finished goods which will be exported? Importing dutiable products which are subsequently exported? Purchasing imported products domestically which are later exported? Selling imported products to Canadian clients that export?**

If the answer is **"YES"**, to one or more of these questions you may be eligible for **Duty Drawback** or **Duty Deferral**. Duty drawback is an opportunity to increase profitability and reduce costs. You may be entitled to duty recoveries!

United States Customs and Border Protection estimates that 3 billion dollars per year of US import duties are eligible for drawback, of which 80% are not recovered.

Although there are no published statistics available from Canada Border Services Agency, it is our belief that the unrecovered amounts are also significant.

Up to 99% of all US Customs duties can be refunded on imported merchandise subsequently exported, or in some cases used to manufacture a new article for export. Duties paid up to 6 years ago may be refunded against exports over the past 3 years. Up to 100% of all Canadian Customs duties can be refunded on imported merchandise subsequently exported, or in some cases used to manufacture a new article for export. A claim for drawback must be filed within 4 years of the date the goods were released from Customs.

The growth of off-shore and near-shore sourcing has made it increasingly important for Canadian and United States firms to adopt strategies that factor into account opportunities to reduce or eliminate cost inputs through programs like Duty Drawback.

Since GHY International is both a Canadian and United States Customs Broker, we are in a unique Position to offer the expertise and experience you need to file retroactive duty drawback claims in both countries, or to establish a new drawback program, so you can take advantage of costs savings.

**With Global  
Markets  
Expanding,  
Your Drawback  
Opportunities  
Are Increasing.**



## The GHY Edge: Expertise & Experience

The challenges and opportunities facing companies involved in international trade are more complex than ever before. GHY has positioned itself to meet these challenges through a committed staff of experienced professionals supported by progressive technological innovations, providing a comprehensive range of expert customs brokerage, consulting, warehousing and logistics services.

At GHY, we support our clients with timely information, insightful analysis, relevant reporting, and tailored recommendations on Canadian and US customs issues.

Our comprehensive drawback service considers all import and export shipments, with special emphasis on those transactions eligible for maximum drawback recovery.

**Every claim is prepared with the expert personal attention to detail that you have every right to expect.**



### Contact GHY International

For a FREE consultation regarding potential refunds you may be entitled to. Please contact our Vice President of Consulting – Bob Cowie at [bob@ghy.com](mailto:bob@ghy.com), 204-947-600 ext. 281 OR our Consulting Department at [consulting@ghy.com](mailto:consulting@ghy.com), 1-800-667-0771.